

WHY PURCHASE YOUR SCANNERS FROM IDT?

Because of our expertise in providing complete enterprise content management solutions, IDT brings a wealth of knowledge and experience that we are happy to share with our customers. More than just selling a scanner, IDT can also provide, install and integrate with various capture software. While many on-line, internet-based stores may sell the same scanners at highly discounted prices, they may **not** be authorized resellers who are qualified to both sell **and** support the products they offer.

By purchasing scanners from an authorized, local reseller like IDT, your company can enjoy the following benefits:

ACCESS TO RESOURCES

IDT assists our customers with product selection, purchase, product delivery, and long-term support through the lifetime of the scanner. As an authorized reseller, IDT has access to many resources that a non-authorized reseller / internet provider does not.

These include:

- **Sales Resources** - IDT maintains a close relationship with the sales teams of our vendors and can provide you with more information prior to your purchase. We also often set up scanner product demonstrations and "test-drive," ensuring that our customers are able to make informed choices.
- **Pre-sales Engineers** - IDT has access to pre-sales technical resources to assist our customers with defining capture requirements, providing technical assistance, and addressing integration issues.
- **Field Engineers** - IDT is an authorized reseller and a provider of extended scanner maintenance contracts. Unlike many internet providers whose job is complete once the scanner leaves their warehouse, IDT continues to work for our customers after the sale. IDT works hand-in-hand with the Field Engineers of our vendors to identify problems and develop solutions to address them.

POST-SALE PRODUCT SUPPORT

IDT's job is not over after we place the scanner order. We will continue to work with you through the delivery, set-up and activation of the scanner.

With the purchase of a scanner & extended maintenance contract, customers have access to IDT's Help Desk / First-Call Service at no additional charge. This type of value-added service is not available with a typical on-line vendor.

WARRANTY & MAINTENANCE TRACKING

As an authorized service reseller, IDT is capable of providing extended warranty service for your scanner. After the scanner is ordered and arrives on-site, IDT will make sure that the warranty is activated and properly registered through the vendor's maintenance tracking system. IDT will handle any warranty issues that arise and ensure that service remains uninterrupted.



IDT
putting paper in its place

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