IDT
putting paper in its *place*

Integration Insider
Volume 2, Issue 9

Boo!

Welcome to the October edition of your *Integration Insider.* This edition is full of tricks and treats for our readers.

Start off by checking out "Records Management Redefined." Then, find out some tricks our Food Franchise customers use to reduce costs and increase revenues. We've got plenty of treats to share including a new library section of our web site, free web seminars next week, and module discounts for Great Plains customers.

Happy Reading,
The IDT Team

Great Plains Users: Save on HR Mgmt Series Modules

New Specials at the eStore!
--Take a Look.--

Free Web Seminars Next Week!
--Get details here--

Put it to Work

Records Management Redefined: From the Backroom to the Boardroom
Managing Business Content to Improve Efficiency & Accountability
Courtesy of Legato Systems
"Once upon a time, records management was considered by many (outside the profession) to represent a sleepy sidenote to the business world. It evoked images of dusty file cabinets tucked away in a backroom that was hard to find and easy to forget. Recently, however, a far different and much more accurate image has emerged.

Headline events have taught corporate leaders that, at any given moment, the well-being of their entire enterprise may depend upon their ability to manage records effectively."

Read the full text.

Food Franchise Companies Reduce Costs and Increase Revenue with Powerful Financial and Process Applications
In the Food Franchise industry, the volume of transactions that need to flow through an accounting

system is monumental. For one location alone, the business must handle issues that arise from massive amounts of data entry and the need for the quick turn-around of financial statements to make important business decisions. Multiply this already extensive amount of processing by several locations and the mountain of data can quickly become unmanageable. As a result, numerous hours are spent each month manually creating reports, tracking invoices, and handling payroll to provide companies with their month-end financial reports and gain a clear picture of their business. The time investment means that financial reports are often several days or even weeks late, lending little value to the company's ability for analysis.

Read more.

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Ask the Expert

Question: What's new on the IDT, Inc. web site these days?

Answer: Glad you asked. We've got an exciting new section of the site called the IDT Library. Here, you'll find links to FAQs, customer profiles, IDT Pilot Packs™ and IDT Complete™, the IDT eStore and plenty of white papers and articles from both IDT and our partners. This area of the site offers plenty of information whether you're looking for basic information about enterprise content management or looking into something more specific, such as IP SAN information. We'll be updating and adding content regularly, so don't forget to check back often!

Find the new IDT Library at www.idt-inc.com/library.

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News & Events

Captaris To Acquire IMR to Deliver Archiving and Records Management Solutions
New offering creates complete solutions for Business Information Delivery
"Bellevue, Wash. and Englewood, Co.—October 4, 2004—Captaris, Inc. (NASDAQ: CAPA), a leading provider of Business Information Delivery solutions, today announced it has signed a definitive agreement to acquire Information Management Research (IMR) Inc., a major software vendor in the archiving and records management market. IMR's Alchemy product line helps organizations capture, archive and retrieve business information. The combination of IMR and Captaris will enable the company to provide complete solutions for Business Information Delivery."

Read the full text of the news release.

Alchemy 8.0 is here!
Your opportunity to upgrade to the newest document and records management software suite has arrived. Alchemy 8.0 offers:

- Improved Records Management for Easier Compliance
- Expanded Document Management for Increased Efficiency
- New Scanning Capabilities for Fasted Storage
- Improved Viewing Functionality for Better Reading
- Enhanced Repository Management for Easier IT Functionality

Special offers are available for users who upgrade to the 8.0 Advanced Server by December 31, 2004.

Get more information here.

Web Seminars to be held October 26th and 28th
IDT, along with EMC and Optical Laser, is presenting 2 WebEx events next week. These free, one-hour seminars will be held on-line for you to view right from your desktop.

EMC Centera Storage Solution Event – Tuesday, October 26th at 10:00a.m. CST
Learn how the industry's first magnetic disk-based WORM device, Centera (from EMC) facilitates compliance with the most stringent regulatory requirements. It is the optimal solution for fixed content, providing functionality not available in tape, optical, or traditional disk solutions—at a lower total cost of ownership.

Learn more about this event at www.idt-inc.com/seminar

Email Xtender Event – Thursday, October 28th at 10:00a.m. CST
Join us for this one-hour Webcast presentation to learn how the EmailXtender family of solutions enable compliance through email retention and monitoring, reduce risks associated with litigation and discovery requests, and provide complete management of email records. These solutions also lower storage costs, reduce messaging server backup times, and provide quick, transparent access to archived email.

Learn more about this event at www.idt-inc.com/seminar

New Special Offers Available at the IDT eStore
Check out the IDT eStore for the latest specials including deals on Kodak i200 Series and i600 Series scanners with Kodak Post Warranty Onsite 4 Hour Care Kits included at no charge!

To get all the details, go to www.idt-inc.com/estore and either log-in or enter as a guest. Then, click on the “Special Offers” navigation link.

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