



IDT
putting paper in its place

Integration Insider

Volume 3, Issue 10



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Welcome to the October issue of IDT's *Integration Insider* eNewsletter. This month, we've got information to share about:

- Financial Management for Small Business
- Stellent's latest customer success story
- Microsoft CRM 3.0
- News from Stellent, Kodak and StoneFly
- and a Special Offer for Microsoft® Office Professional Edition 2003

Read on for the full stories!

Happy Reading,
The IDT Team

Get info about the
Microsoft Office
Professional Edition
2003 Special Offer.

Submit an idea
for an upcoming
Insider article.

Check out Stellent
product fact sheets.
Find them here.



Put it to Work

Financial Management Guide for Small Businesses: Building a strong foundation for your evolving needs

Courtesy of Microsoft Business Solutions

As a business owner, you shoulder many responsibilities—customers to satisfy, payments to process, and delivery dates to meet. Chances are, you also manage your business's financial and operational details, and this can prove to be the most demanding and time-consuming job of all.

Hiring outside consultants to oversee your finances or operations can be expensive. Is there a better way to tackle this broad range of tasks while maintaining control over costs?

This guide can help you analyze your current financial processes so that you can determine whether financial management software can enable your small business to run more efficiently and profitably.

[Read more.](#)

Read the latest Stellent customer success story

Susan G. Komen Breast Cancer Foundation, the global leader in the fight against breast cancer, leverages Stellent technology to manage branding and time-sensitive content across public and Affiliate extranet Web sites receiving millions of hits per month.

In 2003, the Foundation decided its public Web site (www.komen.org) and Affiliate extranet needed to be more dynamic and engaging, with all education and outreach materials easily accessible, up-to-date and personalized. To help achieve these goals, the Foundation selected Stellent® Universal Content Management™ over competing products from Vignette and Interwoven.

[Read the full customer story here.](#)

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Question: "My company was considering purchasing Microsoft CRM. Then I heard that version 3.0 is being released in early 2006. Should I just wait until then to buy?"

Answer: Actually, there's no reason to delay your purchase at all. Right now is a great time to buy because now through December 1, 2005 when you purchase any module of Microsoft CRM 1.2 Professional you'll get full suite rights to Microsoft CRM 3.0!

Microsoft CRM 3.0 brings a powerful new suite of sales, services, and marketing capabilities to customers around the world. And today, any customer who acquires any module of Microsoft CRM 1.2 Professional—Sales Professional, Customer Service Professional, or Professional Suite—gets *full suite* rights to all modules released with Microsoft CRM 3.0.

[Learn more about this offer.](#)

[Check out the CRM 3.0 data sheet.](#)

[Request more information.](#)

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News & Events

Stellent Named "The Strongest Pure-Play ECM Suite Offering" by Independent Research Firm

Stellent garnered top ranking in the "Current Offering" category in firm's report

EDEN PRAIRIE, MN, Oct. 11, 2005 —Stellent, Inc. (Nasdaq: STEL), a global provider of content management solutions, announced today it was among the select companies Forrester invited to participate in its Oct. 7, 2005 report, "The Forrester Wave™: Enterprise Content Management Suites, Q3 2005." In this evaluation, Stellent was cited as a strong performer in enterprise content management (ECM) and garnered the top ranking in the "Current Offering" category. Forrester is an independent technology research company that provides pragmatic and forward-thinking advice about technology's impact on business.

Read the [press release here](#).

[Request a copy](#) of "The Forrester Wave: Enterprise Content Management Suites, Q3 2005"

KODAK Scanners Win 2005 Editor's Choice Award from Better Buys for Business

Once again, several KODAK Scanners have been recognized by Better Buys for Business (BBB) as Editor's Choice Award Winners in the 2005 edition of their annual Scan-To-File Guide, slated for publication in September.

BBB is the nation's leading independent authority on document imaging equipment, including copiers, printers, fax machines and scanners. While the publication evaluates hundreds of models from major manufacturers when selecting award winners, only one or two from each category achieve "Editor's Choice" status. This designation signifies those products that provide the best performance and value.

[Get the full story here](#).

StoneFly ValueSAN Provides Best Value over Time in an IP SAN

The StoneFly ValueSAN product line delivers the ultimate in scalability and advanced features at an incredibly low price. Starting at under \$9000 for 960 GB, each ValueSAN node can easily scale to 19.2 TB. As part of a multi-node IP SAN, ValueSAN nodes are fully compatible with all existing StoneFly products.

Based on the field-proven, extensible Storage Concentrator® i3000 with StoneFusion® 4.0 software, ValueSAN delivers best in class flexibility and performance that can grow as you grow. Whether you need just the basic IP SAN, or advanced enterprise-wide DR and replication solutions,

StoneFly has the products you need, and the single-point-of-service you deserve.

[Get more information here](#) or contact your IDT representative.

Earn up to \$30,000 in partner services with Office Professional Edition 2003.

Advance your work environment with the streamlined communication and collaboration features of Microsoft® Office Professional Edition 2003. Act now and you will receive a check to use toward partner services, the value of which is based on the number of qualifying licenses you purchase.

Contact your IDT representative to purchase Office Professional Edition 2003 licenses, then earn up to \$30,000 in partner services subsidy dollars.

[Learn more.](#)

Contact IDT: info@idt-inc.com or 630.875.1100

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