



**IDT**  
putting paper in its place

**Integration Insider**

Volume 1, Issue 5



Put it to Work →

Ask the Expert →

News & Events →

It's official. The holiday cards are already out just down the aisle from the Halloween candy. 2004 is coming faster than you think. Will you be ready for a new year of technology decisions?

In this issue of Integration Insider, we take a look at two technology issues your business is either dealing with already or will likely be faced with in the coming months – E-mail Storage Management and The Upgrade Decision.

October marks the 5th issue of Integration Insider. We hope you're enjoying reading each month. We also hope you think your Insider is worth sharing – and intend to find out! See the [News & Events](#) section for details on our "Forward to a Friend" contest and find out how you can win a \$100 gift certificate to Best Buy just in time for holiday shopping.

Happy reading,  
The IDT Team

Win a \$100  
Best Buy Giftcard!  
Find Out How.  
–click here–

Have a Question  
or Comment?  
Let us Know!  
–click here–

Get Ready Great Plains  
Customers: End of Year  
Processing Seminars  
Coming in December!



**Put it to Work**

### Managing E-mail Storage

By 2006, the daily e-mail volume will grow to 60 billion per day, an increase of 94 percent over 2002, according to [IDC](#) – the premier global market intelligence and advisory firm in the information technology and telecommunications industries. From a storage standpoint, IDC found that storage demand from email had a 300% compound annual growth rate due to the increasing number of attachments, the trend towards sending rich media, and the general reluctance of users to delete email or prohibition from deleting email due to recent corporate compliance and records management issues.

How can you accommodate for this growth?

[Read More](#)

## The Upgrade Decision

As budgets are prepared for the coming calendar year, the question of “to upgrade or not to upgrade” often arises. The path to the answer can be complex and require a great deal of consideration. Getting your company through an implementation can be difficult. Upgrading can sometimes be tricky as well. It is essential that some basic analysis is done to establish whether an upgrade is right for your organization and if so, which upgrade path you should follow.

[Read More](#)

[^ top of page](#)



**Question: Do you have any tips for making the capture portion of our document management system more efficient?**

**Answer:** If you're happy with your actual scanner hardware but are looking for help with image quality, input range, or usability to help reduce time-consuming tasks like exception handling, re-scanning and manual data entry, you may want to take a look at Virtual ReScan technology.

[Take a look](#) at the whitepaper “Assessment of Kofax VirtualReScan” by Doculabs, an independent industry analyst firm specializing in e-Business technologies.

**Question: We purchased an HP server from IDT. Now we're looking to upgrade a few of our desktop workstations, can you help us with that too?**

**Answer:** Yes. As an authorized business partner of HP, IDT is able to offer a wide variety of their products including servers, scanners, printers, workstations and laptops at prices just as competitive as the big guys. Just [let us know](#) what you need.

[^ top of page](#)



## News & Events

### Did You Know...

As a result of IDT's recent acquisition of Rapid Process Management, Inc. (RPM), IDT is able to not only offer Microsoft Business Solutions products such as Great Plains and Microsoft CRM, but can also provide classic Microsoft product licenses and related consulting services – such as Exchange, Windows 2003 Server, Outlook 2003, SQL Server, etc. through Microsoft Volume Licensing Programs.

The Microsoft Volume License Program makes it easier than ever before for your organization to save on Microsoft product licenses.

[Read More](#)

### Forward to a Friend and Win \$100 Best Buy Gift Card

IDT began publishing Integration Insider to share our knowledge with mid-sized companies to help them reap the full benefits of their ERP, CRM, Document Management, Records Management and Process Automation systems. We'd love to share this information with as many people as possible.

Is there someone you think would benefit from subscribing to Integration Insider? Use this link to [Forward to a Friend](#). For every friend you refer who in turn subscribes, both you and your new subscriber friend will be entered to win a \$100 Best Buy gift card.

All you need to do is use the Forward to a Friend link above to enter your friends' e-mail addresses and a personal greeting. If they choose to subscribe by November 15th either by using the subscribe link at the bottom of each Insider or registering at [www.idt-inc.com/insider](http://www.idt-inc.com/insider), both you and they will receive one entry in the drawing. The more of your friends who subscribe the more entries you receive. It's that simple.

We'll announce the winner in the November edition.

***One thing to note:*** the Forward to a Friend link is only active when viewing your Insider from within your e-mail. If you have questions or problems, please contact [insider@idt-inc.com](mailto:insider@idt-inc.com).

^ [top of page](#)

© Copyright 2003 IDT-Inc. [Unsubscribe](#) from additional mail. Visit [idt-inc.com](http://idt-inc.com) and [idtconsulting.com](http://idtconsulting.com)

[Sign-up](#)

[Feedback](#)

[Ask the Expert](#)

[Archives](#)

[Forward to a Friend](#)