



**IDT**  
putting paper in its place

**Integration Insider**

Volume 2, Issue 3



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Welcome to your 10th installment of IDT's Integration Insider. We hope you're finding each month's content informative and helpful. We'd love to get your feedback. [Let us know](#) what you like, what could be better, topics you'd like to see presented — whatever's on your mind!

This month, we're happy to share the customer story of the College of American Pathologists, offer a guide to help assess your business software, let you know about storage options, and announce the initial launch of the IDT eStore.

Happy Reading,  
The IDT Team

Meet the  
IDT eStore  
April 20th

Ask us anything.  
E-mail IDT

Check out MBS  
Special Offers  
at IDT Consulting



Put it to Work

### Create a Single Point of Access to Information by Integrating Imaging with Key Line of Business Systems

The College of American Pathologists is now able to get information to each other and their nearly 16,000 customers "quicker and easier than ever before." Find out how IDT and Optika helped make it possible for this principal organization of board-certified pathologists to easily search and retrieve content stored in Acorde from a centralized location – eliminating the need to go between multiple applications.

[Read more.](#)

### Winning Decisions: A guide to assessing the effectiveness of your business software

*Courtesy of Microsoft Business Solutions and UPchannels LLC*

"If you are going to make winning decisions regarding the effectiveness of your business

software, what are the activities and actions that should precede the decisions?"

Find out in this booklet by UPchannels LLC courtesy of Microsoft Business Solutions. Divided into 5 sections, it includes: an article about the life cycle of business software, a special section on the importance of Business Intelligence, Financial Analysis Reporting and XBRL (eXtensible Business Reporting Language), a series of questions to identify your points of pain, a list of resources, and closing remarks.

[Read more](#)

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**Question: "Now that I've turned all my paper into digital documents, where do I store all these new electronic files?"**

**Answer:** First, know this: you're not alone. In fact, International Data Corporation (IDC) reports that the demand for enterprise storage capacity is growing 75% every year.

The tremendous growth can be attributed to:

- eMail messaging
- eCommerce
- Document imaging
- Digital media files
- New government regulations

However, help is on its way. Of course, there are several variables that would need to be determined prior to making a recommendation regarding exactly what you need for "all these new electronic files." But, whether you need a 24-slot jukebox for basic storage needs, a disk-based WORM solution to help with new compliance regulations, or want to explore new IP SAN technology, IDT can provide you with the secure, scalable solution to meet your organization's unique storage needs.

[Find out more](#)

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## News & Events

### **Get introduced to the IDT eStore.**

Attend the kick-off webinar for the IDT eStore. [Join us](#) April 20th at 2:00 p.m. for a quick tour of the initial launch of the site and to find out how to register for your on-line account. With the IDT eStore you'll be able to search and browse products, do product comparisons, take advantage of special offers, make purchases, request quotes, and more.

[Register Here](#)

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