



IDT
putting paper in its place

Integration Insider

Volume 2, Issue 1



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Let's face it. Sometimes it can feel like you need a rocket scientist to help in choosing the business technology that fits your organization's needs. While we can't get you to Mars, here at IDT we can help navigate the unfamiliar terrain of the ERP, CRM, and Document Management worlds.

Whether you need to get your financials in control, organize your customer service and sales information, manage your paper and electronic documents, or integrate systems to "do it all," IDT's experts will make sure your mission gets accomplished.

This month, we bring you information about Hybrid Imaging, IP SAN storage, Microsoft Great Plains data entry shortcuts and more.

Happy Reading,
The IDT Team

Take a look at the
StoneFly IP SAN
demonstration

Attend the
Accounting
Technology Seminar
January 29th

Let us know what's
on your mind!
E-mail IDT here.



Put it to Work

Laborious, clumsy, and time-consuming becomes user-friendly, streamlined, and efficient.

Growth projections made Will County the fastest growing county in Illinois and placed it in the top ten fastest growing counties in the United States. With this tremendous population boom, came a flood of new documents for the Will County Recorder's Office to scan, index, and archive for residents.

What did they do to keep up with the vast increase in volume while still following state-mandated record-keeping regulations?

[Read More.](#)

Unleashing the SAN in your IP Network

Digital data is growing at unprecedented rates. According to International Data Corporation (IDC), the demand for enterprise storage capacity is growing 75% every year. IDC projects that total storage terabytes will grow from 1.9 million in 2003 to 3.3 million in 2004.

This deluge of digital data is driving the need for reliable, high-performance storage that is easier to implement and manage. These requirements favor network-based, centrally managed storage over alternative storage solutions and infrastructures. Internet Protocol (IP) has become firmly established as the predominant general-purpose networking protocol. The IP storage concept naturally followed as a way to meet growing networked storage requirements.

[Read more](#) of this StoneFly white paper.

[Ask us](#) about the "Try Before You Buy" program for StoneFly IP SAN storage.

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Question: "How can I speed up data entry in my Great Plains System?"

Answer: Microsoft Great Plains is packed with features that can accelerate manual data entry. If the examples below aren't familiar to you, [let us know](#) and we'll point you in the right direction to start using the features available to you.

- Utilize the shortcut bar and hot keys for quick access to data
- Record and use macros for repeated functions
- Use modifier tools to hide fields you don't need and reorder and re-tab information so that you have a clear view of essential data
- Add your own business logic to automate tasks, auto-populate and auto-complete fields, and create batches
- Use Great Plains 7.5 Copier Series to create templates for your invoices, purchase orders, sales orders, inventory items, etc.

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News & Events

Stop shuffling paper. Start doing your real job. Let us show you how.

Stop working to get the business information you need. Take control and make it work for you.

Join IDT the afternoon of **January 29th** to hear from representatives of industry leaders about how an Integrated Document Management System can:

- Increase efficiency by minimizing manual processes
- Accelerate data entry and verification with integration into existing account applications
- Establish better credit for your organization through timely payments
- Redeploy 50% of your accounts payable staff to more productive areas

Attend this free seminar and you'll see firsthand how a Document Management System can streamline your processes and **make accounting life easier**. We'll demonstrate real-life examples covering both the basics and the latest technology related to Document Management.

[Register Here](#)

Microsoft Business Solutions Convergence is coming March 21-24, 2004

Mark your calendars! Convergence, the premier Microsoft solutions conference, is coming March 21-24, 2004. This year's conference will be held in Orlando, Florida. Experience four days filled with the insights, information, and answers you need to power your business.

You will:

- Network with other customers like yourself and share ideas and insights that will help you improve the use of your solutions.
- Interact with developers and experts who can show you how to best use functionality within your solutions.
- Experience inspirational keynote speeches from top industry leaders and discover your own vision and strategy.
- Learn practical tips and get answers by attending in-depth sessions that drill down through the topics you're most interested in.

Increase the value of your solutions investment now with shared insights and strategies. Visit the Convergence Web site at www.microsoft.com/convergence for more information.

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