Integration Insider
Volume 2, Issue 11

IDT
putting paper in its place

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Happy Holidays & Happy New Year!
We hope this *Insider* finds you full of good cheer.

Here's to a successful close of 2004.
Health, happiness and prosperity — we wish you all this and more.

We hope that you enjoy this month's *Insider.*
Have a great 2005!

Sincerely,
IDT -- your solution provider!

Happy

New Year!

From IDT

Put it to Work

Your Technology Partner: Benefits of Working with a VAR
You've decided to make that big Enterprise Content Management (ECM) technology purchase. You've gotten the green light to move forward. You can see it now ... manual data entry is reduced, manual work processes are automated, off-site paper storage costs are down, efficiency is up, and your new system has been a real help with current compliance efforts. It's a beautiful thing.

However, somewhere between where you are now and your technological utopia, you've got some work to do. And, as with any big purchase decision, there are a lot of questions to answer.

One of the biggest questions faced by companies seeking to make large technology purchases is which firm to partner with to get the job done. Will you work with a Value-Added Reseller (VAR) or purchase directly from the hardware and software manufacturers? Where can you get the best price? How can you tell a good VAR from a bad one? Do you really need an integrator if you have a capable IT staff? Who is going to be there to help you through the process, so your project is deemed a success rather than a crash-and-burn-catastrophe? After all, even the best-intentioned decisions can be disastrous if implemented poorly.

Read the full text of the third installment in IDT's Briefing Series here.

You can also check out:

- Part I: What Companies Should Know Before Buying Financial Software
- Part II: How ECM and Records Management Enhance Financial Systems

Stellent Multi-Site Management Implementation Drives Estimated $3.8 Million ROI for Genzyme
With limited IT resources and multiple business units creating Web sites, Genzyme Corp. needed to increase the ease and speed of creating uniform, branded sites. Read the META Group study that identifies 10 ways in which Stellent Universal Content Management enables successful multi-site management at Genzyme.

Find the study here on the Stellent web site.

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Ask the Expert

Question: I'm new to the ERP scene. Can you help?

Answer: There are two great resources to check out if you are new to ERP. IDT Consulting's Briefing entitled, "What Companies Should Know before Buying Financial Software" will help give you a greater understanding of ERP, its benefits, what to look for in a solution, and how to get the most from your investment.

Read this briefing here.

"The ABCs of ERP: An Executive Primer" written by Dr. Katherine Jones of the Aberdeen Group is another good article to take a look at. This article includes sections about:

- What is ERP?
- Answers to 5 Common Questions About ERP
- Challenges and Strategies for Small and Mid-size Businesses Today

You can find it on the Microsoft site here.

News & Events

The Newest Release of Input*Accel* for Invoices is Available

Now, all new and better than ever before, **Input*Accel* for Invoices 1.1** automates invoice data entry. Reduce the labor involved in the A/P process and avoid late fees forever.

The new release out-performs typical template-based capture and now features line item detail capture and seamless SAP® software system integration. It's easy to use and offers a host of new features.

Contact your IDT representative to learn more!

Kodak i280 Scanner Special Offer

Be sure to visit the IDT eStore to take a look at the Kodak i280 Scanner Special Offer. Not only is it available for a great price, this Duplex bitonal, grayscale and color scanner also includes a Kodak Post Warranty Onsite 4 Hour Care Kit at no charge.

Features of the i280:

- Revved-up output, up to 248 ipm (at 200 dpi)
- 100 sheet ADF
- Perfect Page Scanning with iThresholding
- Long document scanning --> up to 20 feet long and beyond!
- Converts to a flatbed with dockable accessory
- More paper handling options
- Scan mixed batches with virtually no pre-sorting

You can log-in or enter as a guest (just select the "click to enter as a guest user" option) at www. idt-inc.com/estore to browse the store and check out this offer as well as other great special deals.

Captaris Workflow 5.0 Released with New and Enhanced Features

Formerly Called Teamplate, New Version Automates Existing and New Business Processes with Easy, Flexible And Integrated Workflow Solutions

Bellevue, Wash. — December 13, 2004 — Captaris, Inc. (NASDAQ: CAPA), a leading Business Information Delivery Solutions provider, today announced the release of Captaris Workflow 5.0

(previously known as Teamplate for .NET) to provide easy, flexible and integrated business process workflow for organizations in virtually any Microsoft or enterprise application environment; enabling dramatic improvements in productivity, accountability and compliancy. Captaris Workflow 5.0 gives customers a clear migration path for enhanced business information by leveraging the rich Web services functionality of the Microsoft platform to deliver seamless integrations with RightFax enterprise fax and e-document delivery solutions, Microsoft Office System, Microsoft SharePoint Products and Technologies and now, Visual Studio .NET 2003.

Read the full news release here.

KODAK Scanners Receive Editor's Choice Awards. *Better Buys for Business* Recognizes Four New Models

"Better Buys for Business (BBB), publishers of the highly respected annual *Scan-To-File Guide,* have selected four KODAK Scanners for their Editor's Choice Award in 2004.

The KODAK i30, i40, i640 and i660 Scanners were chosen by this experienced team of office equipment analysts and experts who provide objective reviews to help businesses make informed buying decisions about a wide array of office equipment. A BBB selection is a coveted honor, as these experts only recognize models that are judged best-in-class and offer high quality, exceptional performance and outstanding value."

Read the full article on page 8 of the latest Eastman Kodak Company Document Imaging "User Notes" newsletter here.

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